



CASE STUDY

Moonee Valley Shifts from On-Premise to the Cloud with Confirm OnDemand

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The city of Moonee Valley is a bustling, diverse local government area situated between the Melbourne central business district (CBD) and Melbourne Airport. It is known for its beautiful parklands, river walks, the Moonee Valley Racecourse, and its eclectic mix of retail strips and centres.

Moonee Valley City Council had been using Siemens Confirm since 2009 to streamline its asset data and make better decisions around asset repairs, maintenance, and capital investments. More than 320 employees and contractors across 22 different user groups use Confirm to increase their efficiency, decrease waste, and cut costs. As the council's corporate asset management system, Confirm houses information and facilitates maintenance on over 250,000 assets, from buildings to pipes, roads, footpaths, and more. Confirm is also integrated with the council's recently implemented customer relationship management (CRM) system, which it uses to handle almost 20,000 community inquiries.



Customer: Moonee Valley Council

Location: Moonee Valley, Victoria, AUS

Vitals:

- Population of 130,000 residents and 10,000 businesses
- Manages around 250,000 or \$1.24 billion of infrastructure assets, ranging from roads, buildings, bridges, paths, and drains to park furniture, play equipment, and streetscapes
- Completes, on average, 32,000 condition inspections a year — around 24,500 of which are programmed while 7,500 are reactive

Challenges: As part of its digital transformation strategy to shift its IT solutions to the cloud, Moonee Valley Council transitioned from their Confirm on-premise solution to the software-as-a-service (SaaS) asset management solution, Confirm OnDemand.

Results: By transitioning to Confirm OnDemand, Moonee Valley can now:

- Gain access to the highest level of data security with security architecture based on Amazon Web Services (AWS)
- Lower its ongoing costs with a subscription model, significantly reducing capital infrastructure expenses such as licenses and maintenance costs
- Free up its IT team to focus on other value-adding work
- Enable its 320 employees and contractors to access asset management data from anywhere, anytime — even offline

SOLUTION

As part of its digital transformation strategy, the council decided to shift its asset management to the cloud, selecting Confirm OnDemand, Siemens SaaS asset management solution delivered through AWS data centres.

Rob Fitzgerald, Coordinator Asset and Spatial Information Systems from Moonee Valley Council said, "Confirm OnDemand combines all the functionality of our Confirm on-premise desktop solution with the flexibility, efficiency, and scalability that only the cloud can provide. It also allows us to take advantage of the latest software upgrades and patches as soon as they become available, without any downtime."

According to Rob, the setup is not only easy for employees but also for contractors in the field. "Once contractors are set up with Citrix Receiver, which allows users to access our SaaS from anywhere, all they need is to click on a URL to access our Confirm enterprise."



Moonee Valley's tips for shifting from on-premise to the cloud

Don't get too fixated on filling in all the data gaps before the shift: "Ensure your current environment is documented, but don't worry if there are gaps in your data. You're never going to have the best data — it's more about understanding what your data can be used for and using it for that purpose."

Review bespoke scripting seek options: "Anyone who has had an on-premise enterprise environment for a long time knows there are likely to be a few bespoke things set up. Understanding what they are is very important so you can ask for assistance in migrating those across."

Scope out your document storage size: "Having been with Confirm on-premise for over a decade, we had enormous document storage. Make sure you scope out what you're moving to OnDemand before you make the shift."

Password policy changes: "This was a big change for a lot of our users. When we were on-premise, our people weren't the best at changing their passwords frequently. The password policies enforced with OnDemand are industry standard but was a new habit for our people that we had to be mindful of."

RESULTS

Since transitioning to our cloud-based solution, Moonee Valley has benefited in several ways:

- Highest level of data security: "Our IT manager said that while we can aspire to get to a certain level of security accreditation, the reality is it's difficult to get all the way to the highest levels. Outsourcing our data security to Confirm OnDemand is very powerful and gives us great peace of mind."
- Spreads hack risk with a dispersed location for data: "It is so much safer not having all your data sitting in a server room. Years ago, there would be a lot of anxiety about the idea of not having all your data onsite, but the industry has since shifted with people now having a greater understanding of the security the cloud offers."
- Cost-effective: "Not only are our ongoing costs lower, but with a subscription model, they're also more predictable."
- Frees up our IT team: "We've seen a big change in our IT team in that it frees them up from the software and hardware maintenance they spent a lot of time doing previously, allowing them to shift focus on other value-adding work."

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Run tests to make sure everything works before go-live: "With OnDemand, it's great that you can give people a URL and they can access Confirm with a username and password, but they need to have the Citrix receiver set up. Testing this and rolling it out also needs to be factored into the change management plan. The same goes for testing database access, particularly if you use third-party GIS software, as well as testing any customisable mapping scripts for Connect."

Knowing the tenant names: "Our people struggled a little with the difference between a dash and a space in the tenant names, resulting in a lot of phone calls to the IT helpdesk. It's not major, but it is good to be aware of it for your change management plan to allow time to resolve these types of questions."

Manage the user change through clear communication and timelines: "Even if you've been using Confirm on-premise for a while, it is still a significant change for your people. While it looks the same once you're in, the main difference is getting into the system. Many of our staff that use Confirm are in the field much of the time, so it's important not to rely solely on email for communicating some of the simple yet important changes with the shift to the cloud, like new tenant names, usernames, and passwords."



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