SIEMENS

Capital Planning Has Changed. Has Your Strategy?

Healthcare facilities leaders are under increasing pressure to justify capital requests while balancing aging infrastructure, deferred maintenance backlogs, compliance requirements and rising operational costs. The challenge is proving which investments matter most and when they should be funded.

Organizations leveraging asset lifecycle data are transforming capital planning from subjective requests into evidence-based investment strategies.

The four questions every CFO wants answered

01 | What is the risk of doing nothing?

Deferred maintenance, compliance exposure, operational disruption and patient impact.

02 | What assets should be prioritized first?

The assets with the highest risk, criticality and operational impact.

03 | How much funding is needed?

Deferred maintenance, compliance exposure, operational disruption and patient impact.

04 | What outcomes will the investment deliver?

The assets with the highest risk, criticality and operational impact.

The CFO-ready capital planning framework

Data-driven capital planning helps organizations move from assumptions to informed investment decisions.

STEP 1
Inventory Assets
Know what you own.

STEP 2
Assess Condition
Understand current health and risk.

STEP 3
Prioritize Investments
Rank projects based on operational and financial impact.

STEP 4
Forecast Future Needs
Model 10- and 20+-year replacement scenarios.

STEP 5
Build Executive Alignment
Present data-backed investment recommendations.

Real healthcare organizations. Real capital planning results.

Organizations that use asset lifecycle data are improving capital planning outcomes, securing funding and building greater confidence in investment decisions.

$3.5M
Secured

Foundation Health Partners

Challenge: Limited visibility into infrastructure needs.

Outcome: Secured $3.5 million for deferred maintenance projects while strengthening long-term planning.

Read more →

10-Year
Capital Plan

Children's Health Dallas

Challenge: Difficulty validating and prioritizing capital investments.

Outcome: Secured $20 million in funding and established a strategic 10-year infrastructure roadmap.

Read more →

25%
Increase in Funding

McLaren Health Care

Challenge: Leadership lacked confidence in capital requests.

Outcome: Increased annual facilities funding by 25% through data-driven asset planning.

Read more →

What high-performing healthcare organizations do differently

- Prioritize investments using asset condition and risk
- Quantify deferred maintenance impacts
- Use lifecycle insights to support funding requests
- Forecast needs beyond annual budget cycles
- Align facilities and finance teams around shared data

Turn capital requests into approved investments

Learn how modern healthcare organizations are moving beyond spreadsheets and reactive planning to build data-driven capital strategies that earn executive confidence and secure funding.